

MARCIA J. STAFF
Regents Professor of Business Law

Department of Finance, Insurance
Real Estate and Law
College of Business Administration
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EDUCATION

1975 Doctor of Jurisprudence, *Magna Cum Laude*
Bates College of Law, University of Houston
Dates Attended: September 1973-December 1975
Grade Point: 83% on 100% scale

Activities and Honors:

Top 10% of graduating class
Phi Delta Phi Legal Fraternity clerk, 1974-1975
Order of the Barons
American Jurisprudence Award Winner
Procedure II
Business Organizations II

1973 Bachelor of Journalism, *With High Honors*
University of Texas at Austin
Dates Attended: January 1971-May 1973
Major: Journalism
Minors: English and Economics
Grade Point Average: 3.68 on 4.0 scale

Activities and Honors:

Highest grade point average in School of Communication
Graduating Class
Phi Kappa Phi Honor Society
Kappa Tau Alpha Journalism Honor Society
Dean's List - Five Semesters
Contributor to *The Daily Texan*

1969-70 Del Mar College, Corpus Christi, Texas
 Dates Attended: September 1969-December 1970
 Major: Journalism
 Grade Point Average: 3.7 on 4.0 scale

Activities and Honors:

 Dean's List - Three semesters
 Editor, *The Foghorn* (weekly student newspaper)
 Editor, *The Voyager* (semi-annual student magazine)

PROFESSIONAL EXPERIENCE

Academic: September 2002 to present

 Regents Professor of Business Law, Department of Finance, Insurance, Real Estate and law, University of North Texas

September 1990 to present

 Professor of Business Law (with tenure), Department of Finance, Insurance, Real Estate and Law, University of North Texas.

September 1996 to August 1999

 Associate Dean
 Director of Accreditation
 International Coordinator
 Director of Professional Leadership Program
 College of Business Administration

May 1991 to September 1996

 Associate Dean for Academic and Public Affairs
 Assessment Coordinator
 International Coordinator
 College of Business Administration

September 1, 1987 to May 1991

Assistant Dean for Academic and Public Affairs
College of Business Administration
1990

Fellowship at the Texas Higher Education Coordinating Board, Austin, Texas

September 1, 1983 to August 31, 1990

Associate Professor of Business Law (with tenure), Department of Finance,
Insurance, Real Estate & Law, University of North Texas

September 1, 1984 to May 31, 1985

Academic Intern in the Office of the Provost and Vice President for Academic
Affairs

Duties included working with the Council of Deans and assisting the Provost on
numerous special projects.

September 1, 1979 to August 31, 1983

Assistant Professor of Business Law, Department of Finance, Insurance, Real
Estate & Law, University of North Texas

Courses taught:

Basic Law (historical and modern principles of law; contracts; Article 2
- Sales; torts; antitrust).

Legal and Ethical Environment of Business (graduate course for MBA
students).

Executive MBA: Topics in the Legal Environment

Legal Organizations & Financial Transactions
(commercial paper; secured transactions; bankruptcy; principal and
agent; corporations; partnerships).

Law for Long Term Care Administration.
(graduate course designed for students in the University's Center for
Studies in Aging).

Insurance Law.

(graduate course for students receiving an MBA in insurance).

Law for Accountants and Managers.

(graduate course for students receiving an MS in Accounting).

Legal: December 1975 to July 1979

Associate Attorney, Law Offices of Friedman and Chaffin, P.C., Houston, Texas.

Duties included handling every phase of civil litigation, including discovery, trial preparation, trial and appellate work.

Practice mainly involved personal injury law, contract law and various aspects of the Uniform Commercial Code.

Submitted briefs to and practiced before the Courts of Civil Appeals and the Supreme Court of Texas, the United States District Courts for the Southern and Eastern Districts of Texas and the Middle District of Pennsylvania.

PROFESSIONAL ACTIVITIES

Membership in Professional Organizations:

State Bar of Texas (1976 to present)

Academy of Legal Studies in Business (formerly the American Business Law Association) (1979 to present)

Southern Academy of Legal Studies in Business (formerly the Southern Regional Business Law Association)
(1979 to present)

University Representative, American Association of University Women (1988 to 1993)

Offices and Committee Assignments in Professional Organizations:

Academy of Legal Studies in Business

Chair, Holmes/Cardozo Award Selection Committee (1993, 1994 & 1995)

Member, President's Task Force on the Status of Law of the Academy of Legal Studies in Business (summer 1998).

Southern Academy of Legal Studies in Business

Editor, *Southern Law Journal* (2000-2003)

Editor, *Proceedings of the Southern Academy of Legal Studies in Business* (2000-2003)

Chair, Nominating Committee (1988)

President (1986-87)

President-Elect and Program Chair (1985-86)

Vice-President (1984-85)

Secretary-Treasurer (1983-84)

Additional Responsibilities and Activities:

External Evaluator, NSF IUCRC Center for Nanostructural Materials Research, University of North Texas, September, 1991 to September, 1996.

Plenary Panel, "Current Issues in Asbestosis," American Risk & Insurance Meeting, Philadelphia, August, 1983.

Panel discussant & moderator, "Teaching Business Law," Southern Academy of Legal Studies in Business meeting, March, 1982.

Speaker, Business & Professional Women's Club, April, 1982 - Topic: Financial Privacy.

Speaker, El Paso Bank Administration Institute, November, 1980 - Topic: The Omnibus Banking Bill.

Chairperson, paper session, Southern Academy of Legal Studies in Business annual meeting, March, 1980.

Honors:

Outstanding Educator of the Year, Southern Academy of Legal Studies in Business, presented February 28, 2001 (sponsored by Prentice Hall Publishing).

Council of Business Students, Outstanding Teacher Award, 2001

University of North Texas, President's Council Service Award, August 2000.

Elected by the faculty of the University of North to deliver the commencement address, August 12, 2000 (Topic: "Success is a means, not an end").

Selected for a four week Fulbright Commission Administrator's Exchange to Portugal for the 1994-95 academic year.

Honored by The Summit of Dallas at a reception in honor of Texas Women who serve as outside directors on the boards of corporations and financial institutions in the Dallas and Fort Worth metroplex, October 23, 1991.

Invited to join the UNT chapter of Phi Beta Delta, honor society for international scholars, September, 1991.

1990 Annual Award Recipient, University of North Texas League for Professional Women.

1988-89 Certificate of Appreciation for Outstanding and Dedicated Service to the Academy of Legal Studies in Business

Reviewer, Holmes Cardozo Award, Academy of Legal Studies in Business 1991-92.

Staff Editor, *American Business Law Journal* (August 1984 to August 1987).

Selected as an Outstanding Young Woman of America for 1986 (nominated by Dr. Al Hurley, Chancellor, University of North Texas).

Nominated by University of North Texas 1985-86 Recognition Award for Young Scholars sponsored by the American Association of University Women.

Areas of Expertise:

Commercial, business and employment law; the ethical dimensions of decision making; Chapter 11 of the North American Free Trade Agreement;

UNIVERSITY COMMITTEES

Aug. 2003 - present	Secretary, UNT Faculty Senate and member of Senate Executive Committee
July 2003 – present	Member, Search Committee for Vice Chancellor and General Counsel (appointed by Chancellor)
Spring 2001	Chair, Task Force for Sunset Review of Center for Higher Education (appointed by Provost)
2000 - 2002	University Planning Council (appointed by Faculty Senate) Chair, Assessment Subcommittee (appointed by Provost)
2000 - present	Member, Executive Committee, The Honor Society of Phi Kappa Phi (UNT Chapter)
2001-2002	Chair, Review Team for Program Review of the Center for Higher Education, College of Education, University of North Texas
2000 (Fall)	Member, Honors Program Task Force
2000 (Spring)	Chair, Review Team for Program Review of the Institute of Applied Economics, School of Community Service, University of North Texas
1999 - 2000	Chair, Committee to Study Ethics in the Curriculum
1999 - 2001	Member, Advisory Board, University Forum on Teaching, Learning and Assessment
1986 - 2001	Member, Institutional Review Board for the Protection of Human Subjects
1997-98; 1998-99	Chair, International Education Committee
1997	Member, University Master Plan Advisory Committee
1997	Member, Ad Hoc Committee to examine Post Tenure Review Policy
1997 - 1999	Member, International Education Committee
1997	Member, Steering Committee, Phi Beta Delta
1997	Member, Review Team for Program Review of the Department of Political Science, University of North Texas
1992 - 1995	Chair, University Self Study Committee, Criteria III (Institutional Effectiveness), Southern Association of Colleges and Schools Reaffirmation of Accreditation
1990 - 1993	Member, University Critical Issues Committee
1988 - 1990	Member, University Centennial Celebration Committee

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1986 - 1987 Member, Search Committee for Associate Vice President for Research and Dean of the Graduate School

1982 - 1987 Member, Faculty Handbook Committee

1984 - 1985 Member & Secretary, University Review Committee

1986 Chair, 1986 UNT United Way Campus Campaign.

1983 - 1984 Chair, Study Committee for Special Activities, Standard IX, Southern Association Colleges & Schools

1982 - 1984 Faculty Senate Committee on the Status of Women - Vice Chair, 1982-83; Chair, 1983-84

1980 - 1983 Member, University Patent Committee

1980 - 1983 Member, University Equal Opportunity Advisory Committee

1982 - 1983 Member, University Records Management Committee

1981 Member, University Task Force on the Support Base for Higher Education - Environmental Assessment

1981 Member, committee to draft the University's policy on sexual harassment

COLLEGE COMMITTEES

2001-2002 (Fall) Departmental Representative and Secretary, College of Business Administration Appeals Committee

2002 (Fall) Departmental Representative to College of Business Administration Library Committee

1990 - 1999 Chair, College of Business Administration International Committee

1990 - 1998 College of Business Administration Affirmative Action Officer

1984 - 1985 Chair, College of Business Administration Faculty Evaluation Committee

1983 - 1984 Chair, College of Business Minority Recruitment Committee

DEPARTMENT COMMITTEES

2001-2002 Chair, Departmental Promotion and Tenure Committee

2000 - 20002 Member, Departmental Personnel Affairs Committee

1986 - 1987 Chair, Departmental Personnel Affairs Committee

Chair, Departmental Promotion and Tenure Committee

1981 - 1982 Member, Departmental Personnel Affairs Committee

1980 - 1981 Member, Departmental Personnel Affairs Committee.

OTHER COMMITTEE ACTIVITIES

1988 - 1989 Executive Committee, UNT League for Professional Women, Chair, Professional Women's Day 1983 and 1990

1985 - 1986

Chair, UNT League for Professional Women

PUBLICATIONS AND CREATIVE ACTIVITIES

- Publications:
- With Christine W. Lewis, "Arbitration Under NAFTA Chapter 11: Past Present & Future," 25 *Houston Journal of International Law* 301 (Winter 2003).
- "From Boyer's 'Scholarship of Teaching' to the AACSB's 'Instructional Development': Implications for Faculty Reward Systems, 18 *Journal of Legal Studies Education* (Summer/Fall 2000).
- With Richard W. Staff, "Administrative Enforcement of Legal Lending Limits: OCC v. National Bank Directors," 106 *Banking Law Journal* 2 (1989).
- With P.R. Chandy, "Research and Publication Activity of Business Law Professors," 7 *Journal of Legal Studies Education* 1 (1988-89).
- With Wallace Davidson and James L. McDonald, "Increased Bank Merger Activity: Causes and Effects," 24 *American Business Law Journal* 67 (1986).
- With Charles M. Foster, "Current Issues Affecting the Private Employee's Right to Freedom of Expression," 23 *American Business Law Journal* 257 (1985).
- "Natural Death Act Directives: Their Limitations and Importance," 11 *Barrister* 50 (1984).
- "Bank Merger Guidelines: Recent Developments In Assessing the Impact of Bank Mergers," 2 *Bank Acquisition Report* 1 (1983).
- With John H. Thornton, "Death and the Life Insurance Contract: What Hath Modern Medicine Wrought?" 36 *Oklahoma Law Review* 285 (1983) [reprinted in 1984 *Law Review Digest* 16-17 (May/June); reviewed in 69 *American Bar Association Journal* 1935-36 (1983)].

With James L. McDonald, "Bank Mergers After the Omnibus Banking Bill: Is Philadelphia National Bank Finally Dead?" *20 American Business Law Journal* 421 (1982).

"The Consequences of Consequential Damages: A Survey of Buyer's Remedies Under Chapter 2," *45 Texas Bar Journal* 1211 (1982).

"Personal Liability of College Administrators: Reducing the Risks," *62 Educational Record* 47 (1981) [reprinted in *American Council on Education Training Manual*].

Papers:

"Using NAFTA and WebCT to Integrate International Business Law in to the Basic Law Course," presented to the Academy of Legal Studies in Business (August 2003).

"Investor-State Dispute Resolution Under NAFTA Chapter Eleven and the Bipartisan Trade Promotion Authority Act of 2002: Update and Predictions," (co-authored with Christine M. Lewis), presented to the Southern Academy of Legal Studies in Business (March 2003).

"Arbitration Under NAFTA Chapter 11: Past, Present and Future," (co-authored with Christine M. Lewis), presented to the Academy of Legal Studies in Business (July 2002).

"Personnel References: Legal and Ethical Considerations/The Texas Experience," presented to the Academy of Legal Studies in Business (August 2001).

"Arbitration Under NAFTA Chapter 11: Efficient Dispute Resolution or Threat to Sovereignty?" (co-authored with Christine M. Lewis), presented to the Southern Academy of Legal Studies in Business (March 2001).

"Personnel References: Legal and Ethical Considerations" presented to the Southern Academy of Legal Studies in Business (March 2000).

"Boyer's Scholarship of Teaching and the AACSB's Instructional Development: Implications for Faculty Reward Systems" presented to the Academy of Legal Studies in Business (August 1999).

"Integrating Ethics into Any Business Law Course" presented to the Southern Academy of Legal Studies in Business (March 1998).

"Pre-Employment Background Checks: What's Hot? What's Not?" presented to the Southern Academy of Legal Studies in Business (March 1997).

"Banking Regulation Post - FIRREA: Special Emphasis on the M in CAMEL," presented to the Academy of Legal Studies in Business (August 1991).

"Administrative Agency Control of Participation in Insured Financial Institutions: Before and After FIRREA," presented to the Southern Academy of Legal Studies in Business (March 1990).

"Removal and Suspension of Bank Directors: Procedure and Practice," presented to the Academy of Legal Studies in Business (August 1989).

"Administrative Enforcement of Legal Lending Limits: OCC v. National Bank Directors," (co-authored with Richard W. Staff), presented to the Academy of Legal Studies in Business (August 1988).

"Liquor Liability Issues: A Brief Primer for Professional Organizations," presented to the American Academy of Legal Studies in Business (August 1988).

"Legal Lending Limits: Administrative Remedies Revisited," presented to the Southern Academy of Legal Studies in Business (March 1988).

"Legal Lending Limits" (working paper), presented to the American Academy of Legal Studies in Business (August 1987).

"Research Requirements for Business Law Professors: A Preliminary Report," (co-authored with P.R. Chandy), presented to the American Academy of Legal Studies in Business (August 1986).

"Worker's Compensation: 'Going Naked' As A Risk Management Alternative," (co-authored with John Thornton), presented to the Southern Academy of Legal Studies in Business (March 1986).

"Research Requirements for Business Law Professors: A Preliminary Report," (co-authored with P.R. Chandy), presented to the Southeastern Regional Business Law Association (October 1985).

"Increased Bank Merger Activity: Causes and Effects," (co-authored with Wallace N. Davidson, III and James R. McDonald) presented to the Southern Academy of Legal Studies in Business (March 1985).

"Merger Mania in Texas Banking," presented to the American Academy of Legal Studies in Business (August 1984).

"Merger Mania: An Examination of Recent Bank Mergers in Texas" presented to the Southern Academy of Legal Studies in Business (March 1984).

"Bank Merger Guidelines," presented to the American Academy of Legal Studies in Business (August 1983).

"Protection for Whistleblowing Employees In Texas: A Call for Legislation," (co-authored with Charles M. Foster), presented to the Southern Academy of Legal Studies in Business (March 1983).

"Death and the Life Insurance Policy: What Hath Modern Medicine Wrought?" (co-authored with John Thornton), presented to the Southern Risk and Insurance Association (November 1982).

"The Asbestosis Trilogy: Coverage Under Occurrences Policies," presented to the American Academy of Legal Studies in Business (August 1982).

"State Natural Death Acts: Where Do We Go From Here?" presented to the Southern Academy of Legal Studies in Business (March 1982).

"Bank Mergers After the Omnibus Banking Bill," (co-authored with James L. McDonald) presented to the Western Economics Association (July 1981).

"The Consequences of Consequential Damages - A Survey of Damages Recoverable Under Article 2," presented to the Southern Academy of Legal Studies in Business (March 1981).

"The Right of Privacy--Its Evolution and Effect on Public Institutions of Higher Learning," presented to the American Academy of Legal Studies in Business (August 1980).

"The Right of Privacy--Its Evolution and Effect on Public Institutions," presented to the Southern Academy of Legal Studies in Business (March 1980).

Book

Reviews:

Review of Municipal Bonds: The Comprehensive Review of Tax-Exempt Securities and Public Finance, by Robert Lamb and Stephen R. Rapport in 19 *American Business Law Journal* 563 (1982).

Review of Issues in Financial Regulation, Franklin R. Edwards, editor, in 18 *American Business Law Journal* 579 (1981).

Seminars

Presented:

2002-2003 Modules Designed for Neiman Marcus Training Program through the Murphy Enterprise Center at UNT

Module 1 (November 15, 2002) *The Nuts & Bolts of Commercial Contracts*

Module 2 (December 6, 2002) *Contract Formation Under Article 2 and the UN Convention on the International Sale of Goods*

Module 3 (Jan. 19, 2003) *Performance of Sales Contracts*

Module 4 (April 27, 2003) *Threats to Competition: An Overview of the Antitrust Acts*

2001-2002 Modules Designed for Neiman Marcus Training Program through the Murphy Enterprise Center at UNT

Module 1 (October 26, 2001) *The Legal and International Foundations of Decision Making*

Module 2 (November 9, 2001) *Law of Contracts: From Negotiation to Litigation B the Cost of Poorly Negotiated Contracts*

Module 3 (December 14, 2001) *Special Issues in Contracts*

Module 4 (January 11, 2002) *Dispute Resolution: From Negotiation to Litigation*

APersonnel Management: Legal and Ethical Issues,@presented to the Texas Municipal Clerks Certification Program, September 30 - October 1, 1999.

AEthics in the Workplace,@presented to the Southwestern Credit Union National Association Management School, July 19, 1999.

AThe Ethics of Business Decision Making,@presented to the Southwestern Credit Union National Association Management School, July 20, 1998.

AEthics and Credit Union Managers,@presented to the Southwestern Credit Union National Association Management School, July 21, 1997.

"Legal and Ethical Personnel Management in the High Tech Era: New Problems/New Solutions," presented to the Texas Municipal Clerks Graduate Program, September 5 & 6, 1996.

"Ethics in the Workplace," presented to the Southwestern Credit Union National Association Management School, July 13, 1996, July 15, 1995 & July 15, 1996.

"Ethics in Public Service," presented to the Texas Municipal Clerks Association, November 4, 1993.

"The Business of Ethics: Perspectives on Operating Ethically in a Rapidly Changing Business Environment," presented to the Texas Credit Union League 1993 Leadership Conference, September 9, 1993.

"Ethics in the Workplace," presented to Southwestern Credit Union National Association Management School, July 16, 1993.

"The Ethics of Business and the Business of Ethics," presented to Southwest Credit Union National Association Management School, July 17, 1992.

"American Business Law, U.S. Employment Law and the U.S. Legal System," presented to various groups at the Institute of Technology, University du Havre, Le Havre, France, Oct. 13, 14, 16 & 20, 1992.

"Legal Aspects of Personnel Management: From File Folder to FAX Machine," presented to the Texas Municipal Clerks Program, Annual Graduate Institute, September 12 and 13, 1991.

"Personnel: Legal and Ethical Dilemmas," presented to Texas Municipal Clerks Certification Program, June 14-15, 1990.

"Employment Law: A Manager's Perspective," presented to Metrocrest Chamber of Commerce, May 10, 1990.

"Legal and Personnel Management Practices for Today," presented to Texas Municipal Clerks Certification Program, August 19, 1988.

"Recent Developments in Corporation Law," presented to the Denton County Chapter of CPAs, June 17, 1986 and July 11, 1987.

"Discrimination in Employment: Complying with the Spirit of the Law," presented to the American Association of Homes for the Aging. October 30, 1984.

"Legal Issues for Personnel Management," presented to supervisory employees, City of Victoria, September 30, 1983.

"Legal Issues for Personnel Management," presented to City Clerks & Secretaries Certification Program, June 23-24, 1983.

"Terminating the City Employee & Sexual Harassment," seminar presented to the Texas Municipal League, October 23, 1982.

"Sexual Harassment," seminar presented to the Texas Association of College & University Student Administrators, June 1, 1982.

"Sexual Harassment--What Every Supervisor Should Know," seminar presented to administrators of North Texas State University, November 10 & 11, 1981.

"Administrator Liability Workshop," presented to administrators of Northern Kentucky University, April 10, 1981.

"Sexual Harassment--Supervisor's Seminar," presented to administrators of Tarrant County Junior College, March 26, 1981.

"Legal Implications for Faculty," seminar presented to the faculty of Cedar Valley College, January 12, 1981.

"Personal Liability of Administrators," seminar presented to North Texas State University administrators, November 10-12, 1979, March 25-27, 1980.

Invited speeches:

ÆEthics Issues in Cooperative Education,@keynote speech to the Texas Cooperative Education Association Annual Conference (August 1997).

COMMUNITY/
PROFESSIONAL
ACTIVITIES:

Director, PDI Paralegal Certification Program, Dallas-Fort Worth area, Fall 2002 - present)

National Director, PDI Center for Paralegal Education (February 2003 – present)

Chair, Local Employee Committee [5 county area], State Employee Charitable Campaign (SECC), 2000-2003 (representing the University of North Texas)

Member, Board of Directors, American Bank, N.A., Dallas (1987-1997)
Chair, Cease & Desist Compliance Committee (1987)
Member, Director's Loan Committee (1988-1997)
Member, Executive Committee (1988-1997)

Member, Board of Directors, Denton Humane Society (1992-1997)

Denton Independent School District Strategic Planning Committee 1991

University Representative, American Association of University Women (1988-1993)

Chancellor, St. Barnabas' Episcopal Church, Denton, Texas (1988-1991)

League of Women Voters of Denton County, PAC Treasurer (1987-1993)

Member, Board of Directors, Retired Senior Volunteer Program [RSVP] (1987-1988).

Faculty Advisor, Delta Sigma Pi business fraternity (1984-1985, 1986-1987)

Board of Trustees, Fairhaven Retirement Center (1982-1987)

Member, Board of Directors, Ganado Bancshares, Inc. (1985-86, 1990-1992)

Advisory Council member, Ann's Haven: Hospice of Denton County (1982-1985)

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Area Coordinator, University of Houston 1982 Law Fund Drive